

**AMENDMENT TO AGREEMENT**

THIS AMENDMENT TO AGREEMENT, dated the 25 day of MAY 2010, between:

THE CITY OF WILTON MANORS, a Florida municipal corporation, hereinafter referred to as "CITY",

and

LANIER PARKING SYSTEMS OF FLORIDA, INC., a Georgia corporation authorized to do business in the State of Florida, with offices in Atlanta, Georgia, hereinafter referred to as "CONSULTANT".

WHEREAS, on or about February 1, 2010, the CITY entered into an agreement with CONSULTANT (the "Original Agreement"); and

WHEREAS, CITY and CONSULTANT now desire to further amend the Original Agreement, subject to the terms and conditions of the Original Agreement, as amended;

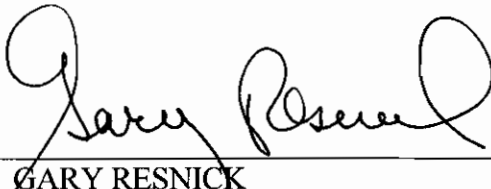
NOW, THEREFORE, in consideration of the mutual promises, covenants and agreements herein contained and other good and valuable consideration, the receipt of which is hereby acknowledged, the parties agree to amend the Original Agreement as follows:

1. **RECITALS:** Each whereas clause set forth above is true and correct and incorporated herein by this reference.
  
2. Exhibit "4" to the Original Agreement is replaced with Exhibit "A". A copy of Exhibit "A" is attached hereto and incorporated herein. This Amendment is retroactive to February 1, 2010.
  
3. **ORIGINAL AGREEMENT IN FULL FORCE EXCEPT AS SPECIFICALLY AMENDED HEREIN ABOVE.** All of the terms and conditions of the Original Agreement shall remain in full force and effect except as expressly amended hereinabove.

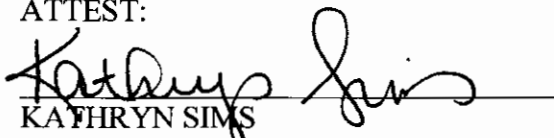
IN WITNESS OF THE FOREGOING, the parties have set their hands and seals the day and year first written above.

CITY

BY: \_\_\_\_\_

  
GARY RESNICK  
MAYOR

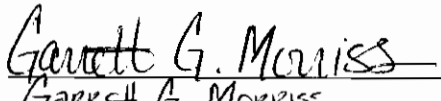
ATTEST:

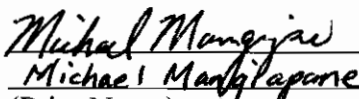
  
KATHRYN SIMS  
CITY CLERK

APPROVED AS TO FORM.

  
\_\_\_\_\_  
KERRY L. EZROL, CITY ATTORNEY

WITNESSES:

  
\_\_\_\_\_  
Garrett G. Morris  
(Print Name)

  
\_\_\_\_\_  
Michael Mangione  
(Print Name)

ATTEST:  
  
\_\_\_\_\_  
SECRETARY

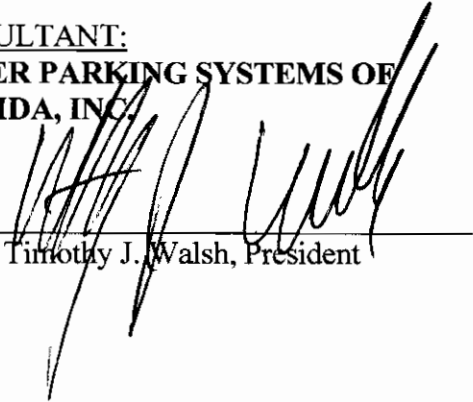
STATE OF Georgia )  
                                  )SS  
COUNTY OF Douglas )

BEFORE ME, an officer duly authorized by law to administer oaths and take acknowledgments, personally appeared Timothy J. Walsh, as President of Lanier Parking Systems of Florida, Inc., and acknowledged that he executed the foregoing Agreement as the proper official of CONSULTANT, for the use and purposes mentioned in it and that the instrument is the act and deed of CONSULTANT.

IN WITNESS OF THE FOREGOING, I have set my hand and official seal at in the State and County aforesaid on this \_\_\_\_ day of \_\_\_\_\_, 2010.

My Commission Expires: August 16, 2013  
\_\_\_\_\_  
NOTARY PUBLIC



CONSULTANT:  
**LANIER PARKING SYSTEMS OF FLORIDA, INC.**  
BY:   
\_\_\_\_\_  
Timothy J. Walsh, President

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Exhibit A  
(to be attached)

City of Wilton Manors, FL  
Annual Revenue & Expense Proforma  
12 Month Budget Beginning February, 2010

	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Total
	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget
<b>Revenue</b>									
Meter	\$ -	\$ -	\$ 36,045.00	\$ 36,045.00	\$ 36,045.00	\$ 36,045.00	\$ 37,248.50	\$ 34,843.50	\$ 219,270.00
Violation	\$ -	\$ -	\$ 20,451.80	\$ 19,865.00	\$ 20,451.80	\$ 20,056.30	\$ 20,844.80	\$ 19,865.00	\$ 121,136.40
Sales Tax Collected	\$ -	\$ -	\$ (2,040.28)	\$ (2,040.28)	\$ (2,040.28)	\$ (2,040.28)	\$ (2,108.28)	\$ (1,972.27)	\$ (12,241.69)
<b>Total Income</b>	\$ -	\$ -	\$ 54,456.52	\$ 53,669.72	\$ 54,456.52	\$ 54,060.02	\$ 55,985.11	\$ 52,536.23	\$ 325,164.72
<b>Payroll &amp; Payroll Expenses</b>									
Wages-Maintenance	\$ -	\$ -	\$ 1,305.00	\$ 810.00	\$ 897.60	\$ 656.80	\$ 967.80	\$ 356.80	\$ 5,630.40
Wages-Driver	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Wages - Enforcement	\$ -	\$ -	\$ 3,621.51	\$ 3,240.54	\$ 2,790.72	\$ 3,235.95	\$ 2,887.11	\$ 3,139.55	\$ 18,915.38
Wages - Event	\$ -	\$ -	\$ -	\$ 432.00	\$ -	\$ 432.00	\$ -	\$ 432.00	\$ 1,296.00
Wages-Accountant	\$ -	\$ -	\$ 2,488.80	\$ 2,940.00	\$ 2,121.60	\$ 2,060.80	\$ 2,162.40	\$ 2,040.00	\$ 12,903.60
Wages-Management	\$ -	\$ -	\$ 6,989.80	\$ 3,333.33	\$ 3,333.33	\$ 3,333.33	\$ 3,333.33	\$ 3,333.33	\$ 25,666.66
Wages-Management Bonuses	\$ -	\$ -	\$ -	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 2,886.64
Payroll Taxes	\$ -	\$ -	\$ 2,163.87	\$ 1,187.94	\$ 1,115.50	\$ 1,206.69	\$ 1,159.62	\$ 1,160.87	\$ 6,002.78
Employee Benefits	\$ -	\$ -	\$ 1,243.07	\$ 686.18	\$ 639.87	\$ 693.37	\$ 648.83	\$ 684.11	\$ 4,597.33
Workers Comp	\$ -	\$ -	\$ 2,071.78	\$ 1,146.96	\$ 1,068.12	\$ 1,155.62	\$ 1,081.55	\$ 1,140.19	\$ 7,662.23
<b>Subtotal Payroll</b>	\$ -	\$ -	\$ 23,894.62	\$ 13,228.28	\$ 12,265.87	\$ 13,328.19	\$ 12,473.87	\$ 13,150.18	\$ 68,371.04
<b>Operating Expenses</b>									
Rent or Lease	\$ -	\$ -	\$ 925.33	\$ 925.33	\$ 925.33	\$ 925.33	\$ 925.33	\$ 925.33	\$ 5,551.98
Percentage Rent	\$ -	\$ -	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 2,500.00
CAM Expenses	\$ -	\$ -	\$ 684.00	\$ 684.00	\$ 684.00	\$ 684.00	\$ 684.00	\$ 684.00	\$ 4,104.00
Uniforms	\$ -	\$ -	\$ 1,500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500.00
Operating Supplies	\$ -	\$ -	\$ 925.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 1,250.00
Office Supplies	\$ -	\$ -	\$ 1,150.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 1,525.00
Equipment Rental	\$ -	\$ -	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 588.00
Equipment Leases	\$ -	\$ -	\$ 490.00	\$ 490.00	\$ 490.00	\$ 490.00	\$ 490.00	\$ 490.00	\$ 2,840.00
Parking Tickets / Violations	\$ -	\$ -	\$ 768.93	\$ 768.93	\$ 768.93	\$ 768.93	\$ 768.93	\$ 768.93	\$ 4,613.58
Signage Expense	\$ -	\$ -	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00
Printing	\$ -	\$ -	\$ 526.68	\$ 526.68	\$ 526.68	\$ 526.68	\$ 526.68	\$ 526.68	\$ 3,160.08
Business License	\$ -	\$ -	\$ 500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500.00
<b>Subtotal Operating Expense</b>	\$ -	\$ -	\$ 7,767.94	\$ 4,892.94	\$ 4,182.94	\$ 4,192.94	\$ 4,192.94	\$ 4,192.94	\$ 29,232.84
<b>Repairs &amp; Maintenance</b>									
Equipment	\$ -	\$ -	\$ 526.08	\$ 526.08	\$ 526.08	\$ 526.08	\$ 526.08	\$ 526.08	\$ 3,156.48
R & M Code Repairs	\$ -	\$ -	\$ -	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 1,000.00
Service Contracts	\$ -	\$ -	\$ -	\$ 508.00	\$ 508.00	\$ 508.00	\$ 508.00	\$ 508.00	\$ 2,540.00
<b>Subtotal R &amp; M</b>	\$ -	\$ -	\$ 526.08	\$ 1,234.08	\$ 1,234.08	\$ 1,234.08	\$ 1,234.08	\$ 1,234.08	\$ 6,696.48
<b>Insurance</b>									
General Liability	\$ -	\$ -	\$ 1,317.09	\$ 1,592.09	\$ 1,592.09	\$ 1,592.09	\$ 1,592.09	\$ 1,592.09	\$ 9,277.54
Umbrella	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Auto Liability	\$ -	\$ -	\$ 115.92	\$ 115.92	\$ 115.92	\$ 115.92	\$ 115.92	\$ 115.92	\$ 695.52
Crime	\$ -	\$ -	\$ 177.00	\$ 59.00	\$ 59.00	\$ 59.00	\$ 59.00	\$ 59.00	\$ 472.00
<b>Subtotal Insurance</b>	\$ -	\$ -	\$ 1,610.01	\$ 1,767.01	\$ 1,767.01	\$ 1,767.01	\$ 1,767.01	\$ 1,767.01	\$ 10,445.06
<b>Other Expenses</b>									
Telephone	\$ -	\$ -	\$ 320.00	\$ 160.00	\$ 160.00	\$ 160.00	\$ 160.00	\$ 160.00	\$ 1,120.00
Cellular Phone	\$ -	\$ -	\$ 360.00	\$ 180.00	\$ 180.00	\$ 180.00	\$ 180.00	\$ 180.00	\$ 1,260.00
Internet Service	\$ -	\$ -	\$ 120.00	\$ 60.00	\$ 60.00	\$ 60.00	\$ 60.00	\$ 60.00	\$ 420.00
Shuttle Management Fee	\$ -	\$ -	\$ -	\$ 3,123.16	\$ 3,123.16	\$ 3,123.16	\$ 3,123.16	\$ 3,123.16	\$ 12,492.64
Base Management Fee	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Incentive Management Fee	\$ -	\$ -	\$ 2,665.50	\$ 2,665.50	\$ 2,665.50	\$ 2,665.50	\$ 2,665.50	\$ 2,665.50	\$ 16,095.65
Accounting Fees	\$ -	\$ -	\$ 830.00	\$ 465.00	\$ 465.00	\$ 465.00	\$ 465.00	\$ 465.00	\$ 3,255.00
Legal Fees	\$ -	\$ -	\$ 1,500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500.00
Consulting Services	\$ -	\$ -	\$ 119.55	\$ 68.66	\$ 72.24	\$ 75.36	\$ 72.78	\$ 74.81	\$ 481.40
Banking Fees	\$ -	\$ -	\$ 88.87	\$ 87.48	\$ 88.87	\$ 88.18	\$ 101.68	\$ 95.39	\$ 590.46
Credit Card Fees	\$ -	\$ -	\$ 88.00	\$ 88.00	\$ 88.00	\$ 88.00	\$ 88.00	\$ 88.00	\$ 534.00
Accounts Receivable Fees	\$ -	\$ -	\$ 70.00	\$ 70.00	\$ 70.00	\$ 70.00	\$ 70.00	\$ 70.00	\$ 420.00
Recruiting Fees	\$ -	\$ -	\$ 121.54	\$ 67.29	\$ 62.55	\$ 63.45	\$ 66.89	\$ 66.89	\$ 449.52
Gas Expense	\$ -	\$ -	\$ 180.00	\$ 180.00	\$ 180.00	\$ 180.00	\$ 180.00	\$ 180.00	\$ 960.00
Mileage Reimbursement	\$ -	\$ -	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 300.00
Transitional Expense	\$ -	\$ -	\$ 4,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,000.00
Postage	\$ -	\$ -	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 300.00
Sales & Marketing	\$ -	\$ -	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00
IT Support	\$ -	\$ -	\$ 60.00	\$ 60.00	\$ 60.00	\$ 60.00	\$ 60.00	\$ 60.00	\$ 360.00
<b>Subtotal Other Expenses</b>	\$ -	\$ -	\$ 13,244.55	\$ 4,732.09	\$ 7,896.41	\$ 7,894.62	\$ 7,876.21	\$ 7,804.79	\$ 48,538.67
<b>Total Expenses</b>	\$ -	\$ -	\$ 47,043.20	\$ 25,654.40	\$ 27,966.31	\$ 28,408.84	\$ 27,644.12	\$ 28,146.02	\$ 184,280.89
<b>Net Income(Loss)</b>	\$ -	\$ -	\$ 7,413.12	\$ 28,015.32	\$ 27,070.01	\$ 25,651.18	\$ 28,338.99	\$ 24,387.21	\$ 140,883.83

City of Wilton Manors, FL  
Comparison of Parking Budgets

	Original Contract Budget	5/25/10 Revised Budget	Differences Between Contract Budget and New Budget
<b>Revenue</b>			
Monthly Parking	15,000.00	-	(15,000)
Meter	216,270.00	216,270.00	-
Violation	121,136.40	121,136.40	-
Boot Fee Income	7,425.00	-	(7,425)
Less Florida Sales Tax	(13,090.74)	(12,241.68)	849
<b>Total Revenue</b>	<b>346,740.66</b>	<b>325,164.72</b>	<b>(21,576)</b>
<b>Payroll &amp; Payroll Expenses</b>			
Wages - Cashier	12,566.40	-	(12,566)
Wages-Maintenance	6,160.80	5,630.40	(530)
Wages - Driver	-	-	-
Wages - Enforcement	20,967.12	18,915.39	(2,052)
Wages - Event	1,296.00	1,296.00	-
Wages - Accountant	-	12,933.60	12,934
Wages-Management	26,666.68	26,666.66	(0)
Wages-Management Bonuses	2,666.64	2,666.64	-
Payroll Taxes	8,263.04	8,002.79	(260)
Employee Benefits	4,746.84	4,597.33	(150)
Workers Comp	7,911.41	7,662.23	(249)
<b>Subtotal Payroll &amp; Payroll Expenses</b>	<b>91,244.93</b>	<b>88,371.04</b>	<b>(2,874)</b>
<b>Operating Expenses</b>			
Rent or Lease	7,469.00	5,551.98	(1,917)
Percentage Rent	3,000.00	2,500.00	(500)
CAM Expenses	4,786.00	4,104.00	(684)
Uniforms	330.00	1,500.00	1,170
Operating Supplies	750.00	1,250.00	500
Office Supplies	525.00	1,525.00	1,000
Equipment Rental	588.00	588.00	-
Equipment Leases	2,940.00	2,940.00	-
Tickets Violations	4,613.58	4,613.58	-
Signage Expense	-	1,000.00	1,000
Printing	752.40	3,160.08	2,408
Business License	500.00	500.00	-
<b>Subtotal Operating Expense</b>	<b>26,255.98</b>	<b>29,232.64</b>	<b>2,977</b>
<b>Repairs &amp; Maintenance</b>			
Building	900.00	-	(900)
Equipment	3,665.34	3,156.48	(509)
Plant Maintenance	499.96	1,000.00	500
Service Contracts	507.00	2,540.00	2,033
<b>Subtotal Repairs &amp; Maintenance</b>	<b>5,572.32</b>	<b>6,696.48</b>	<b>1,124</b>
<b>Insurance</b>			
General Liability	10,536.72	9,277.54	(1,259)
Auto Liability	-	696.52	696
Inland	1,755.00	472.00	(1,283)
Crime	472.00	-	(472)
<b>Subtotal Insurance</b>	<b>12,763.72</b>	<b>10,445.06</b>	<b>(2,319)</b>
<b>Other Expenses</b>			
Utilities	-	-	-
Telephone	1,120.00	1,120.00	-
Cellular Phone	1,260.00	1,260.00	-
Internet Service	420.00	420.00	-
Shuttle Management Fee	12,000.00	12,492.64	493
Incentive Management Fee	17,163.66	16,095.65	(1,068)
Accounting Fees	3,255.00	3,255.00	-
Legal Fees	1,500.00	1,500.00	-
Consulting Services	3,000.00	4,000.00	1,000
Banking Fees	484.95	461.40	(4)
Credit Card Fees	629.70	590.46	(39)
Accounts Receivable Fees	534.00	534.00	-
Recruiting Fees	420.00	420.00	-
Payroll Processing	464.14	449.52	(15)
Gas Expense	480.00	960.00	480
Mileage Reimbursement	300.00	300.00	-
Transitional Expense	4,000.00	4,000.00	-
Postage	600.00	300.00	(300)
Advertising	6,000.00	-	(6,000)
Sales & Marketing	600.00	1,000.00	400
IT Support	-	360.00	360
Miscellaneous	10,600.00	-	(10,600)
<b>Subtotal Other Expenses</b>	<b>64,831.45</b>	<b>49,538.67</b>	<b>(15,293)</b>
<b>Total Expenses</b>	<b>200,668.39</b>	<b>184,283.89</b>	<b>(16,385)</b>
<b>Net Income (Loss)</b>	<b>146,072.27</b>	<b>140,880.83</b>	<b>(5,191)</b>